

PRODUCTS THAT GO FURTHER



Saves an estimated \$17,000 in fuel filters with CarbonTreat™

Two fuel filters from Red Mountain Trucking's fleet. The filter on the left has 20,000 miles on it while the filter on the right has 10,000 miles. The dirty filter is from a truck not treated with CarbonTreat™.

The story

Red Mountain Trucking is proud to be known for maintaining an extremely clean fleet of trucks. "Keeping the trucks clean is a good maintenance measure. It's easier for us to spot leaks early so we can get them fixed before they become a bigger issue," said Justin Richards, Billing Branch operation manager.

The company regularly wash their trucks and clean the motor compartments. However, one area they couldn't pressure wash was their fuel filters. "At or before 10,000 miles, they were turning black," said Justin.

After seeing how Schaeffer's CarbonTreat[™] has helped other trucking customers, they decided to test the additive in a couple of trucks. Based on the positive results, Red Mountain Trucking now treats their bulk tank with CarbonTreat[™].

"Now we just change the fuel filter when we change oil, and they aren't even dirty," said Justin. Currently, all trucks fueled from the bulk tank have their filters changed every 20,000 miles. At a cost of \$47 a fuel filter, the estimated savings per year is close to \$17,000.

Oil analysis samples have allowed Red Mountain Trucking to double their oil drains from their original maintenance program.



Oil reports on Schaeffer's 10W-30 diesel oil have indicated oil drains may be extended further; however, for equipment that is under warranty, the OEM recommendations are followed.

Red Mountain Trucking was asked why they use Schaeffer, and Justin's response said it all. "Our Schaeffer rep is the only salesman whose products have done what he said they were going to do," he said.

BL-236 John MacDonald (03/2017) Proof of performance is based on the experience of a single customer. Results may vary. This case study is not a blanket endorsement of any brand of lubricant by the company or persons involved.

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